

HAWORTH®  
change by design

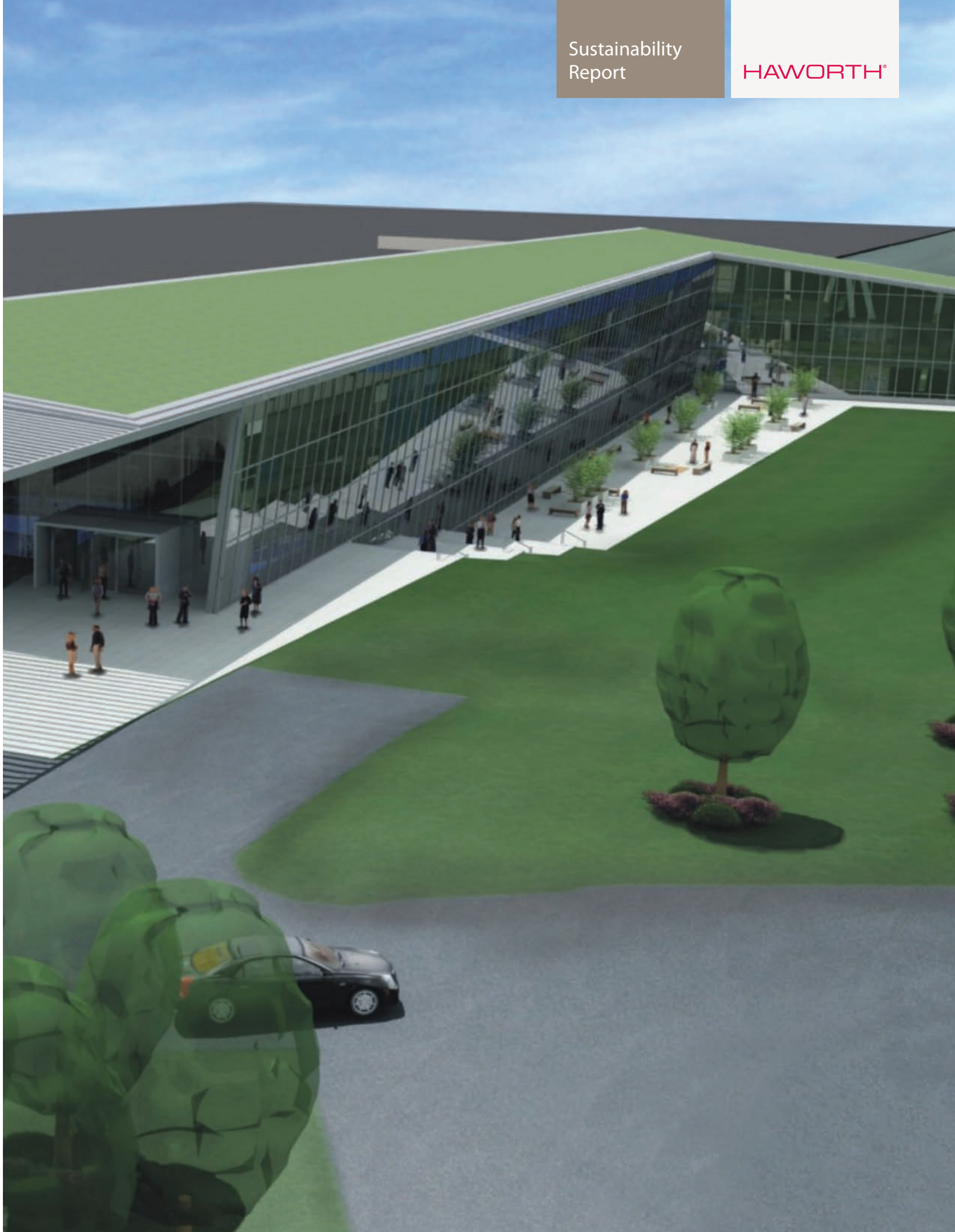
[haworth.com](http://haworth.com)  
[haworth-europe.com](http://haworth-europe.com)  
[haworth-asia.com](http://haworth-asia.com)

For more information on this report, please contact:  
Sustainability Manager at 800.344.2600 or 616.393.3000  
or download a copy at [haworth.com](http://haworth.com).

Amsterdam	Guatemala City	New Delhi
Bangalore	Geneva	New York
Barcelona	Holland, MI	Paris
Beijing	Hong Kong	Pune
Bologna	Kuala Lumpur	Shanghai
Brussels	Lisbon	Singapore
Budapest	London	Stuttgart
Calgary	Los Angeles	Sydney
Chicago	Madrid	Tokyo
Dallas	Melbourne	Warsaw
Dubai	Milan	Washington, DC
Frankfurt	Mexico City	Zurich
	Mumbai	

Haworth is a registered trademark of Haworth, Inc.  
Printed in USA ©Haworth, Inc. 2007 Item #0059

This brochure is printed on Mohawk Navajo paper made with 20% recycled fiber, processed chlorine free. By using this environmentally friendly paper, Haworth saved the following resources: 3.39 trees, 1,442 gallons of water, 1.95 million BTUs of energy, 153 pounds of solid waste, and 299 pounds of atmospheric emissions.







# becoming a sustainable corporation.

Over the years Haworth has learned about environmental impact and sustainability not only through our own operations, but also by partnering with our customers and environmental experts. We are proud of the fact that we continue to make significant strides that go beyond materials and products, but recognize our journey is not over.

Haworth understands there are different milestones in the journey to sustainability and that one way we can successfully approach our destination is by working together to design great spaces that adapt to change.



# 2006

## sustainability report.

TABLE OF CONTENTS

03	Message from Haworth Leadership
04	Who We Are
06	Sustainability Vision & Policy
07	Objectives, Successes & Opportunities
08	Sustainable Design
10	Environmental Performance
14	Social Performance
17	Financial Performance/Leadership
18	Key Performance Indicators
19	Awards & Partnerships
20	Abbreviations & Definitions

This report was prepared with consideration given to the Global Reporting Initiative's (GRI) Sustainability Reporting Guidelines for 2002. Haworth does not fully adopt the GRI guidelines because it does not cover all issues related to sustainability that impact our industry. This report includes data from 2005 - 2006 for Haworth/Groupe Lacasse manufacturing sites and corporate offices in North America (excluding showrooms and independently owned Haworth dealerships). Our intent is to publish this report annually.

While information from our global operations is highlighted in this report, we have not included global data. Performance data for Asia Pacific will be included in our 2007 report and Europe will be added in 2008.

GRI Reference		Page
1.1	Sustainability Vision and Strategy	6, 7
1.2	Chief Executive Statement	3
2.1, 2.2, 2.4 - 2.7	Organizational Profile	4, 5
2.11 - 2.15	Report Scope	1
2.17, 2.20	Report Profile	1, 13
3.1, 3.6, 3.7	Governance Structure	6, 17
3.14-3.16, 3.19, 3.20	Management Systems	4, 5, 7, 8, 10, 19
<b>Economic</b>		
EC1	Net Sales	17
<b>Environmental</b>		
EN1	Materials	11
EN3, EN17, EN19	Energy	10
EN5, EN22	Water	12
EN8, EN9, EN11, EN30	Emissions, Effluents and Waste	10, 11, 12
<b>Social</b>		
LA12	Employment	14, 15
LA7	Health & Safety	14
LA9, LA16, LA17	Training & Education	15
SO4	Awards	19

Front Cover: Rendering of Haworth corporate headquarters. Project registered for LEED®-NC Gold.



## seven sustainability objectives.

Sustainable Product and Workspace Design

Energy Management

Green Transportation

Zero Waste and Emissions

Green Building and Sustainable Site Management

Social Responsibility

Stakeholder Engagement



### DEAR STAKEHOLDERS,

We recognize that achieving a sustainable harmony with our global environment is one of the most important long-term challenges facing the human race in this century. Abiding by our long-held corporate value of caring for our world, Haworth intends to do its part in moving ever closer to that ideal. While there's much more to be done, we've made considerable progress.

We are constantly evaluating the process of designing and building interior spaces by challenging conventional thinking and construction methods. We are partnering with our industry, architects, designers, and our dealers and customers to incorporate adaptable workspace products that drive waste out of the building process and enhance sustainability.

We've integrated design for environment principles into our new product development process, with exciting results. Our award-winning Zody™ chair, for example, combines science and design in a product that embodies both advanced comfort and best-in-class sustainability. In addition, GREENGUARD® certified products now account for more than 90 percent of our North American sales. Our sustainable strategies guide all new product development, and include increasing recycled

content, designing for disassembly, using renewable resources, and employing cleaner materials in our products.

Since opening our recycling center more than a decade ago, we've recycled more than 150,000 tons of waste. And we continue to make progress at our facilities in reducing waste emissions and water usage.

In 2004, starting with our Chicago showroom, we committed to developing our facilities—now and in the future—in accordance with the Leadership in Energy and Environmental Design (LEED®) Green Building Rating System™. Aiming for a rating of Silver or higher for manufacturing facilities and Gold for showrooms and commercial facilities, we've since certified or registered six projects—including our showroom in India.

Finally, we continually benchmark our improvement against the practices of the most environmentally progressive organizations in the world. At the same time, we are leading the development of strong partnerships with environmental experts, our dealers, our suppliers, our customers and the community to determine how we can work together to innovate world-class practices in sustainability.

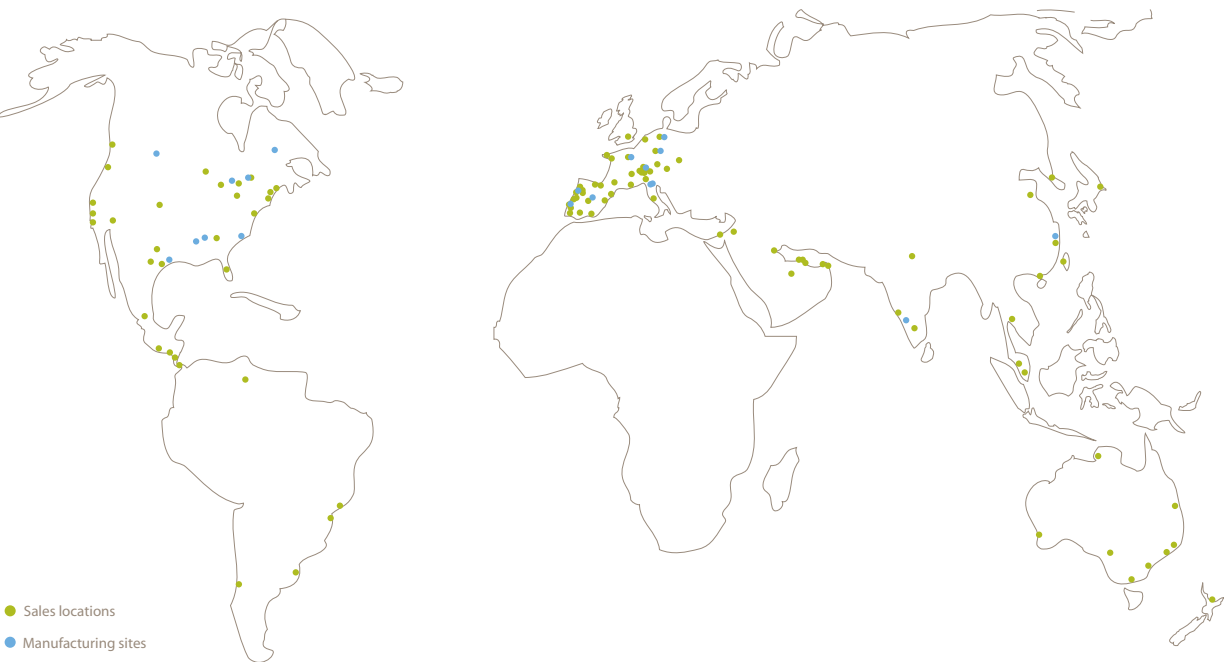
*Richard G. Haworth*

Richard G. Haworth  
Chairman  
Haworth, Inc.

*Franco Bianchi*

Franco Bianchi  
President & CEO  
Haworth, Inc.





# who we are.

## OUR VISION

Haworth will lead the world in creating beautiful, effective and adaptable workspaces.

## OUR VALUES

Haworth is a global organization that is dedicated to providing products and services that benefit our customers, communities, members and business partners around the world. We operate ethically, value people and communities, and protect the environment. This philosophy is imbedded in our values and guides our actions.

## A WORLDWIDE PRESENCE

Haworth, Inc. is a world leader in the design and manufacturing of adaptable workspace environments. Based in Holland, Michigan, USA, Haworth is a privately held corporation founded by G.W. Haworth in 1948.

Over the past 25 years, Haworth has evolved to a global enterprise with product lines that include moveable walls, access flooring, modular systems furniture, desking systems, seating, executive caseworks, storage, tables, and electrical and cabling support systems.

## HAWORTH MILESTONES

1970	1980	1990	2000
1948 – G.W. Haworth makes a career change—from a high school industrial arts teacher to the founder of Modern Products. His goal? To put his five children through college.	1976 – The company changes its name to Haworth, Inc. and unveils the world’s first pre-wired modular panel.	1988 – Haworth becomes a charter participant in the EPA 33/50 program, a pollution prevention initiative.	1999 – The Ahlen, Germany manufacturing plant becomes the first Haworth facility—and one of the first in the industry—to receive ISO 14001 certification.
1954 – The company begins its shift toward office environments.	1988 – The company undertakes a major strategic global expansion plan. Over the next several years, Haworth purchases companies in North America, Europe and Asia.	1993 – Haworth’s on-site corporate recycling center opens.	2000 – Haworth acquires SMED, and expands into walls, floors and interior architecture.

Dick Haworth Values Award winners—these global members exemplify our company values.



Haworth operates in more than 120 countries with product development and manufacturing sites in China, Germany, Italy, France, Spain, Portugal, Switzerland, India, Canada and the United States. This allows us to serve our international customers close to where they operate, reduce shipping distances and fuel use, and participate in the local communities.

Haworth also owns and operates Groupe Lacasse, based in St. Pie, Quebec, Canada. Founded in 1956, Groupe Lacasse offers quality, design and value in workplace systems, laminate office furniture, steel storage and filing, seating and education products.

All of Haworth’s products are built on a lifetime of involvement in global trends and learning. We

have created a corporate culture determined to provide superior customer satisfaction, engineering and design innovation and environmental responsibility. After nearly 60 years in business, we remain guided by the people and values that have made Haworth one of the top manufacturers in the industry.

## Global Capabilities

Haworth products are designed and developed on three continents.

- Headquartered in Holland, Michigan, USA
- 7,500+ team members worldwide
- More than 600 dealers worldwide
- \$1.48 billion in global sales for 2006

2005	2007
2003 – InterfaceAR joins the family, adding greater raised-flooring capabilities.	2008 – Haworth will unveil its updated headquarters. The redesign and expansion will feature a green roof, sun-filled atrium, moveable walls and flooring with energy-efficient underfloor air conditioning. The project has been registered with LEED® for gold-level certification.
2005 – Haworth’s Chicago showroom named “Project of the Year” by IIDA’s Annual Interior Design Competition. It is the first LEED®-CI gold-certified space in the Merchandise Mart.	2006 – First in the industry to issue a sustainability report based on guidelines of the Global Reporting Initiative.
2005 – Haworth introduces Zody™ seating, the first in the industry with gold-level Cradle to Cradle™ certification by McDonough Braungart Design Chemistry.	
2005 – The Pune, India showroom is LEED®-CI silver-registered.	
2005 – Haworth joins the EPA Climate Leaders program and pledges to reduce greenhouse gas emissions by 20 percent per dollar sales by 2009.	



Haworth’s commitment to great design and sustainability is reflected in our renovation plans for our corporate headquarters in Holland, MI.



Haworth’s Los Angeles Showroom, featuring underfloor air, moveable walls and natural daylighting is LEED®-CI gold-level certified.

# sustainability.

## OUR SUSTAINABILITY VISION

Haworth will become a sustainable corporation. We engage our people and processes and employ our resources to provide sustainable and adaptable workspace solutions in a manner which protects and restores our environment, creates economic value, and supports and strengthens our communities.

- We will meet or exceed applicable legal requirements and other requirements related to the environmental aspects of the organization.

We recognize our responsibility as a global corporation and we will work in harmony with the communities in which we operate and the markets we serve.

## OUR SUSTAINABILITY POLICY

Striving for sustainability is our corporate responsibility. We will be an example and operate to ensure future generations are not compromised.

To this end, we commit to the following:

- We will use education and innovation to promote environmental stewardship and enable the design and construction of more sustainable buildings and workspaces.
- We will continuously improve operational performance, not only internally but also throughout our supply chain, with a focus on preventing pollution, reducing waste, and reducing consumption of non-renewable resources.
- We will use benchmarked performance targets, conduct audits, track metrics, and annually report on our corporation’s environmental performance.
- We will be proactive; continually adapting our practices and behaviors to new developments in technology, health and environmental science.

Haworth leaders and members adopt and support the Haworth Policy for Sustainability. We will also communicate and promote acceptance of this policy to everyone working for or on behalf of the organization. This policy forms a framework for activities, product design, services and decision-making and promotes engagement of the entire organization.

Haworth is dedicated to sustainability leadership and will continually evolve this policy to ensure our commitment.

“Haworth needs to be congratulated. They have set their sustainability objectives for the long-term. Each year we will all be able to measure their progress, and the proof of their commitment will be written for all to see. I have no doubt that they will succeed.”

**Guy Battle**  
Founding Partner, Battle McCarthy

## LONG-TERM SUSTAINABILITY OBJECTIVES

Based on our vision and policy to become a sustainable corporation, Haworth is committed to these sustainability objectives and has supporting short- and long-term goals.

**Sustainable Product and Workspace Design.** Ensure that Haworth products and workspace solutions provide customers the environmental performance and value they expect.

**Energy Management.** Increase energy efficiency and utilize renewable energy alternatives with the long-term objective of becoming climate neutral.

**Green Transportation.** Minimize harmful emissions associated with the distribution of Haworth products and services.

**Zero Waste and Emissions.** Eliminate waste and emissions associated with the production of products and services.

**Green Building and Sustainable Site Management.** Use green building design to construct new buildings and interior renovations for all Haworth facilities worldwide and ensure sites in use are managed for sustainability.

**Social Responsibility.** Support the communities in which we conduct business and operate as an ethical organization.

**Stakeholder Engagement.** Engage all Haworth stakeholders in our path toward sustainability.

## STAKEHOLDER INPUT

The long-term objectives were developed based on executive, member and other stakeholder feedback. By developing products and services that challenge conventional construction paradigms and provide more sustainable alternatives, Haworth is working with our stakeholders to evolve our industry to a more sustainable model.

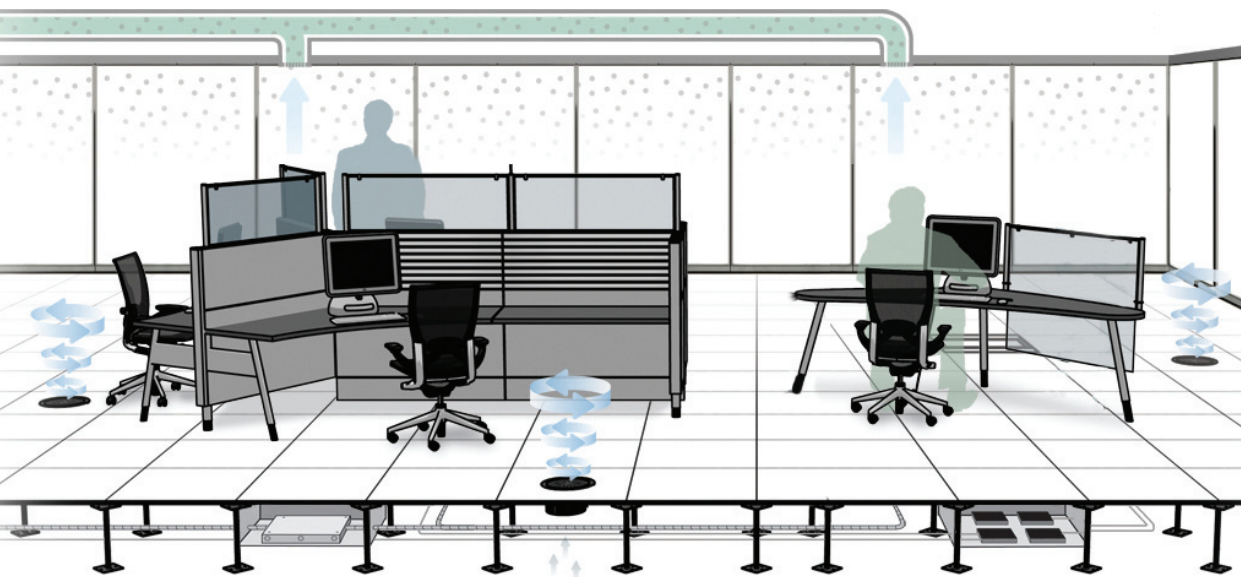
## OUR SUCCESSES

- Develop and execute short- and long-term goals to support the objectives
- Continued member education on the concepts of sustainability
- Continued integration of Design for Environment (DfE) strategies into product development
- Continued waste-reduction efforts
- Continued green-building efforts by registering or certifying six facilities

## AREAS FOR IMPROVEMENT

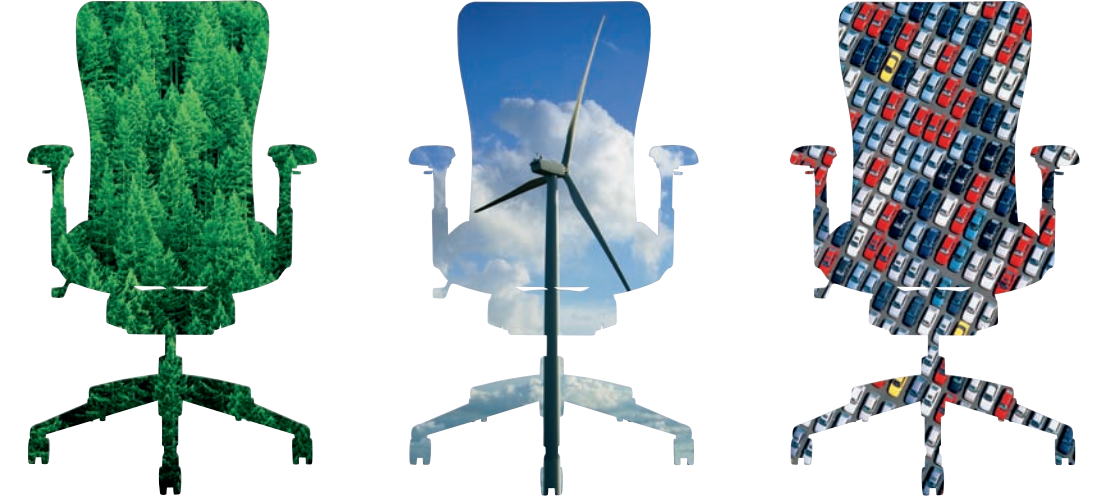
- Reduce transportation emissions and dependence on depletable fuel sources, so that our travel and transportation become more efficient and sustainable
- Put measurement systems in place that are relevant and meaningful to all sectors across the globe
- Engage members in the concepts and processes of sustainability





With access flooring and underfloor air distribution, air ventilates to the ceiling for a more efficient airflow—a faster exchange of air and better air quality.

Wind energy credits offset the Zody assembly CO<sub>2</sub> emissions—avoiding emissions of over 1.4 million pounds in the next two years, which is equivalent to planting 194 acres of mature trees, shaving 1.5 million miles off the average car or taking 124 cars off the road permanently.



## sustainable design.

### SUSTAINABLE WORKSPACE DESIGN

Haworth adaptable workspace solutions help customers create adaptable, efficient and comfortable spaces that are productive, healthy and designed with the environment in mind.

#### LifeSPACE® and Enclose™ Moveable Walls

- Pre-manufactured to site specification using fewer materials up front and generating less waste on site to install.
- Moveable walls allow the use of continuous floor and ceiling planes. Walls are installed between them, enabling virtually 100% reuse of existing floors, ceilings and walls during reconfiguration.

#### TecCrete® Access Flooring

- Used with underfloor air, the space below the floor becomes the plenum requiring 80% less ductwork than conventional HVAC
- 100% reusable
- Individual swirl diffusers allow users to control their workspace temperature

### Plug-and-Play Power and Cabling

- Utilities teamed with access flooring require less labor and generate less on-site installation waste than conventional hard wiring and cable
- 100% reusable in response to churn and change

### Modular Furniture Systems and Seating

- Can grow with your company
- Adjusts to change
- Can be refurbished for extended life
- Majority of Haworth furniture is GREENGUARD® certified as low omitting for pollutants

### Energy Efficiency

- Underfloor air with TecCrete® access flooring is up to 30% more energy-efficient than conventional HVAC.
- Our products can interface with building control systems to reduce overall energy demands.
- Haworth products are efficient and enable the use of other products and systems that increase energy efficiency.

### SUSTAINABLE PRODUCT DESIGN

We leverage our engineering and innovation heritage by focusing on Design for Environment (DfE) to guide new product development. These strategies include increasing recycled content, using more rapidly renewable materials and designing products to be disassembled at the end of their useful life to increase recycling opportunities.

For example, Haworth offers many sustainable fabric options. These include Interface Terra-tex® 100 percent recycled fabrics and two McDonough Braungart Design Chemistry (MBDC) certified products: Pendleton® wool flannel seating fabrics that are compostable at end-of-product-life, and Victor Innovatex Eco Intelligent® polyester fabrics that are antimony-free for safe and perpetual recycling.

#### Task Lights

Haworth's redesigned fluorescent task lights save customers 30 percent in energy costs and up to 50 percent of the original price, without changing the light output and range. The new light uses 65 percent less steel and half the cardboard originally used in the packaging. The revisions require less manufacturing space, capacity and assembly parts. In fact, parts have decreased from several thousand to fewer than 50.

### Zody™

The development of Zody, global desk seating, was guided by DfE. Zody earned Gold Cradle to Cradle™ certification from MBDC. Certification insures that chemicals, materials and manufacturing processes used have been reviewed for human and ecological impacts.

- Up to 51 percent recycled content
- Up to 98 percent recyclable
- Free of PVC, chrome and CFCs
- Designed to be disassembled at end-of-life
- Recycling symbols identified on components
- Product take-back program (end-of-product-life program)

*"It is a privilege to be part of the Zody chair and its first-in-the-industry Gold Cradle to Cradle certification. This accomplishment is a direct result of Haworth's commitment to sustainable practices and focus on helping make the world a better place for people to work and live."*

**William McDonough**  
Principal and Co-Founder, MBDC

# environmental performance.

## ENERGY MANAGEMENT

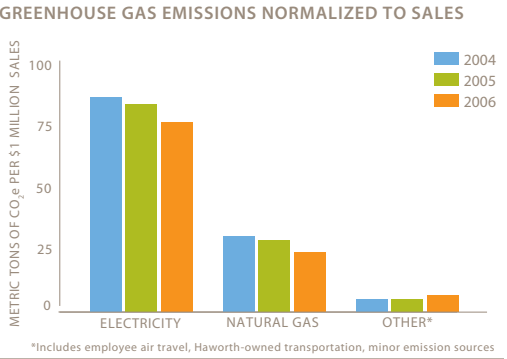
### Greenhouse Gas Emissions

Climate change is a reality that must be faced. Haworth is working on ways to reduce energy use and our greenhouse gas (GHG) emissions, to reduce—or better yet eliminate—any negative environmental impact on future generations. By letting our customers and other stakeholders know what we are doing, we hope to encourage their participation.

**EPA Climate Leaders Pledge.** Haworth joined the EPA Climate Leaders program in 2005 and pledged to reduce U.S. GHG emissions by 20 percent per dollar sales by 2009.

Climate Leaders is an EPA-led partnership between government and industry to develop long-term, comprehensive, climate change strategies. Partners must set a corporate-wide GHG reduction goal, inventory their emissions and measure progress to the goal. Haworth pledged to reduce GHG emissions from operations as well as through its commitment to cleaner energy technologies such as wind energy.

The primary sources for GHG emissions from Haworth operations are electricity and natural gas. Other sources of GHG emissions controlled by Haworth include a small leased fleet of delivery vehicles, a corporate jet and member travel. They are represented as “other” on the chart below.



The electricity in Haworth’s Chicago Showroom is generated from environmentally sustainable wind power. Customers have the option of participating through our supplier contract.

### Using A Renewable Energy Source

Haworth is committed to renewable energy sources to reduce overall demand on depletable resources. Part of our commitment is through purchasing wind energy offsets for production and facilities, and by encouraging our customers and members to participate through savings under our contract.

- Green-e certified wind energy credits offset the energy consumed in manufacturing Zody seating. This will avoid emissions of 1,423,000 lbs. (647 metric tons) of CO<sub>2</sub> in the next two years.
- The Haworth Chicago Showroom and the Haworth Los Angeles Showroom (both LEED®-CI gold-level certified) have offset their energy requirements with wind energy credits.
- 113% of the Chicago showroom’s electricity is from environmentally sustainable wind power—twice the 50% greenpower required under LEED®-CI. All utilities serving the space are submetered to help us monitor and control energy usage.
- Customers and members have the option to participate with our wind energy supplier under the Haworth contract to take advantage of our volume purchasing power.
- Both the Haworth showroom and manufacturing plant in Pune, India have offset their entire energy requirements with wind energy credits.



## GREEN TRANSPORTATION

The other large source of GHG emissions not captured by these numbers is from product delivery. Haworth contracts with third-party carriers for most product transportation. Haworth is working with these carriers to quantify the GHG impact. Subsequent reports will address these numbers and efforts at reduction.

Haworth also focuses on delivery scheduling as a means to reduce transportation mileage through the Haworth Transportation Management System. The system effectively consolidates all orders scheduled to an area within a set delivery time frame to create full truckload shipments. Full truckload shipments make fewer stops, reducing the total miles driven per order and the amount of handling and potential for damage. Less damage also translates into fewer delivery miles for replacement orders.

## ZERO WASTE AND EMISSIONS

### Recycling with a Goal to Eliminate

Haworth opened a waste recycling center in 1993 and to date has recycled over 150,000 tons of waste. Steel is the largest volume item that is recycled.

Haworth will significantly reduce waste-to-landfill volume in 2007 with a new program to supply our particleboard waste to a waste-to-energy facility approved by the Michigan Department of Environmental Quality. Haworth will divert over 10 million pounds of waste from landfill under this program. Until alternatives for particleboard recycling or reuse improve, this waste-to-energy strategy provides additional value that landfill cannot.

MATERIAL DESTINATIONS			
	STEEL	WOOD	CONCRETE
USED	84%	69%	88%
RECYCLED	16%	1%	3%
LANDFILL	0%	16%	9%
COGENERATED	0%	14%	0%





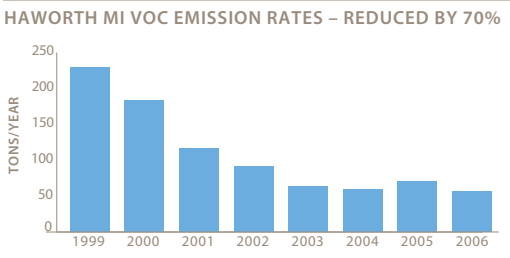
Haworth’s main use of water is for washing metal parts prior to the painting stage.

Eliminating Emissions

Haworth has been focused on the reduction of volatile organic compound (VOC) emissions for many years. We’ve been a leader in eliminating VOCs in our products and manufacturing operations. As an example of our progress, conversion to water-based finishes and adhesives has dropped solvent air emissions 70 percent since 1999 in our Michigan manufacturing plants, moving us closer to eliminating them altogether. Plans to convert one of our panel system manufacturing lines to water-based adhesives will further reduce this number in the future.

One Canadian facility acquired in 2000 is in the process of converting the existing wood finishing line to a new process that will reduce VOC rates by more than 75 percent in the first full year of operation.

Haworth products are pre-finished, using finishes and adhesives that do not adversely impact indoor air quality. In fact, the majority of all major Haworth furniture product lines are GREENGUARD® certified, which designates products that are regularly tested to ensure their chemical and particle emissions meet or exceed Indoor Air Quality



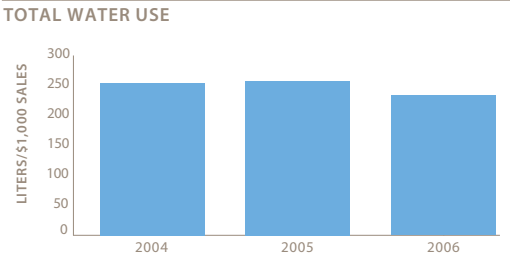
standards. That means our products release fewer pollutants, so indoor air is cleaner to breathe.

Reducing Water Usage

The majority of the 249,000 cubic meters of water Haworth used in 2006 is related to production. New methods were introduced in several wash lines to reduce water consumption. For our Michigan-based facilities, the majority of water consumption is drawn (and returned) from the Great Lakes Watershed via ground-water wells and surface-water extraction.

Reductions at our Michigan Facilities:

- A counter-current flow process reduced water consumption by 26,500 liters per day at our Douglas, MI plant.
- A phosphate-free wash line process saves heating costs and water consumption while reducing phosphate discharges. It was introduced by our Ludington, MI facility and adopted at our manufacturing facilities in Allegan, MI and Shanghai, China.



The Pune, India manufacturing plant, shown under construction, features natural daylighting.

ISO 14001 CERTIFICATION

Europe and Asia Pacific

Haworth monitors the progress of our ISO 14001 certified facilities worldwide to ensure continuous improvement toward our long-term objectives of zero waste and emissions and energy management.

One of the first ISO 14001 facilities in our industry—and the first Haworth facility—was our Ahlen, Germany manufacturing plant certified in 1999. By the end of 2007, all of Haworth’s European products will be produced in ISO 14001 certified facilities.

In the Asia Pacific region, our two Shanghai, China manufacturing facilities are scheduled to complete ISO 14001 certification in 2007.

North America

In 2005, we completed certification for our Holland, Michigan, Distribution Center and Kentwood, Michigan, manufacturing site. In 2006, we certified our corporate site in Holland, Michigan. This brings the total number of ISO 14001 certified sites in North America to eight. Our goal is to complete two sites per year until we have all sites certified.

GREEN BUILDING AND SUSTAINABLE SITE MANAGEMENT

Haworth is committed to building to the LEED Green Building standards at the silver level or higher, or to the applicable local green building standard worldwide.

LEED®-CI Gold-Level Certified Showrooms

- Chicago Showroom, Merchandise Mart
- Los Angeles, CA

LEED®-CI Gold-Level Registered Showrooms

- Dallas, TX
- Washington, D.C.

LEED®-CI Silver-Level Registered Showroom

- Pune, India

LEED®-NC Gold-Level Registered Project

- Headquarters, Holland, MI

Haworth is renovating 300,000 square feet of its corporate headquarters with first-phase completion in 2007 and final-phase in 2008. The dramatic new facade will feature a sun-filled atrium and a green vegetated roof that gently slopes down to blend with the surrounding environment. The interior spaces will function as a living laboratory of innovative workspace solutions featuring Haworth products including access flooring, moveable walls, and modular and freestanding furniture.





Haworth supports Shanghai Sunrise, a one-on-one educational sponsorship program for underprivileged children.



Haworth actively supports continuing education units, offering 21 courses with more than 30 certified speakers.

social performance.

SOCIAL RESPONSIBILITY

Haworth provides an environment that facilitates equal opportunities for all individual members to develop themselves for success. We also provide support for member families and for the communities and countries in which they live and work.

Haworth’s strategy for social responsibility is simply to focus on the continuous improvement of these three areas: members, their families and their communities.

Balancing Work and Life

To help ease the stress of work/life balance, Haworth offers a number of services at no cost to members.

- Flexible work schedules, job share and telecommuting arrangements
- An adoption support program
- A national employee assistance program (Encompass) that provides access to free services including:
  - Child and elder care referrals
  - Legal and financial services
  - Professional counseling
- On-site medical and wellness facilities

Protecting Health and Safety

A medical facility and wellness center are conveniently located on site at the corporate headquarters to provide work-related care for injuries and illnesses, as well as to promote maintenance of a healthy lifestyle with free access to educational/motivational programs and exercise equipment.

Workplace safety and accident prevention programs have reduced the incidence and severity of reported accidents for our North American facilities. The ratio formulas are those used by the Michigan Occupational Safety and Health Administration (MIOSHA) and the U.S. Bureau of Labor Statistics (BLS).

RECORDABLE ACCIDENTS

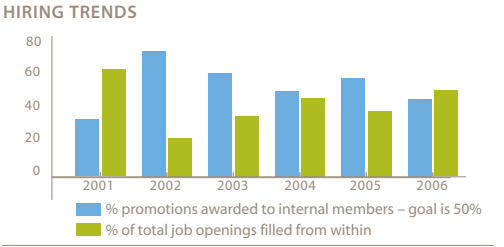
Year	Workdays lost plus transitional days per 100 members per year	Incidents per 100 members per year <small>Note: Industry Average (SIC 25=8.1)</small>
2001 & Prior	NA	NA
2002	208.6	6.7
2003	133.8	5.1
2004	86.5	4.1
2005	31.6	3.6
2006	36.1	3.4

The BLS no longer tracks severity ratio by industry, so these numbers reflect only Haworth outcomes. Based on the number of recorded incidents per 200,000 hours.

Developing Careers

Over the past 20 years, Haworth has reimbursed over \$250,000 for college tuition or special classes. At any given time, there are more than 100 members taking advantage of an investment in their careers. We believe that by offering opportunities for career development and advancement, we help retain our members. To help measure the impact of career development, we track the percent of hires applying for open positions that represent current members, and the percent of positions filled that represent member promotions.

The majority of openings are filled from within Haworth and have represented promotions more than half of the time since 2002.



Advancing Learning

**Scholarships.** Around the globe, Haworth sponsors scholarships and donates time and money to educational programs that support members and their families, as well as underprivileged children.

For example, we offer scholarships to member spouses and their dependents. Every year, over \$30,000 is awarded to our extended Haworth family members in North America.

**Continuing Education Units.** Haworth is proactive in supporting Continuing Education Units (CEU) for architects, designers, specifiers, facility managers and students. Last year, 198 events were held in design firms, corporations, A&D venues, showrooms, dealerships and tradeshow.

The certification of 12 additional speakers and five new courses resulted in an increase of 28 percent more events than the previous year. Currently, we offer 21 courses with more than 30 certified speakers.



Supporting Our Communities

Haworth has supported the United Way since 1967. We provide a 40 percent match to member donations. Together we’ve donated more than \$1.85 million in U.S. dollars over the last eight years.

In the U.S., Haworth and its members have supported Habitat for Humanity by encouraging members to take four hours of company time to help build houses in the community. Habitat for Humanity is a non-profit organization devoted to building “simple, decent and affordable” housing for families around the world.

In Shanghai, Haworth supports Shanghai Sunrise, a one-on-one educational sponsorship program for underprivileged children. The non-profit, all-volunteer program currently serves over 640 children, who’ve also benefited from books that have been donated to over 100 school libraries.

STAKEHOLDER ENGAGEMENT

Our sustainability policy and vision are the basis for managing our relationships with our customers, employees, dealers, suppliers, communities and anyone who is interested in Haworth. Haworth is committed to offering the best service possible to these groups.

More than 80 participants from around the world attended the 2006 Haworth Future Search conference. Haworth members, customers, architects, designers, suppliers and dealers explored the common theme of a more inclusive and effective culture at Haworth. The research-based, “whole system” approach resulted in meaningful, concrete action plans.

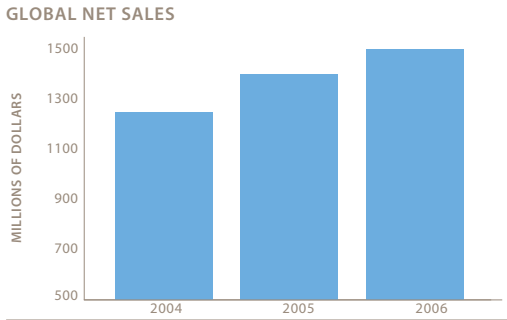
Externally, we actively seek dialogue with our stakeholders. We provide access to our information via conference calls, presentations and regular meetings. In addition, we receive over 30,000 visitors per month to our dealer and public Web sites, many of whom request information about our environmental commitment.



The Shanghai Creativity Centre by Haworth Asia Pacific is a forum and catalyst for creative discussions, knowledge and innovative design for China and the Asia Pacific region.

financial performance.

Haworth, Inc. is a privately held corporation and discloses only global sales information. For the fiscal year which ended December 31, 2006, net sales rose 7 percent from 2005 based on an overall demand market for our adaptable workspace portfolio of products.



leadership.

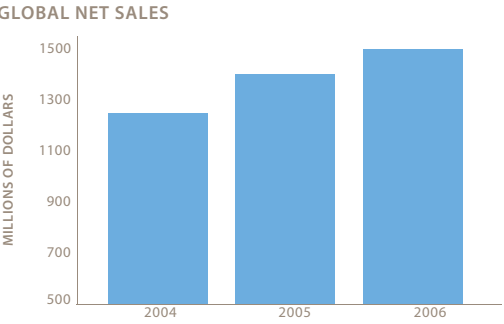
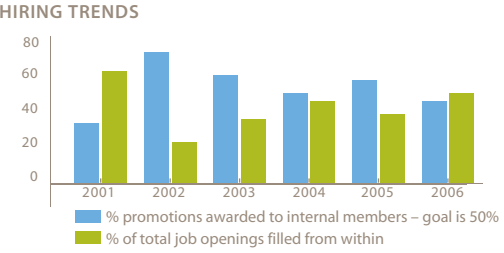
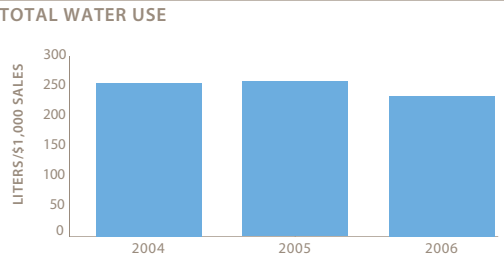
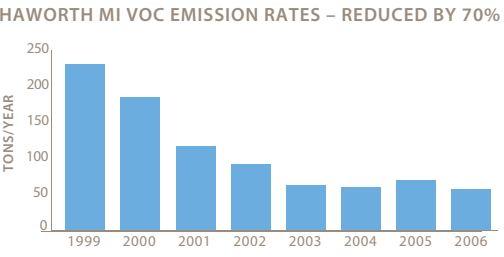
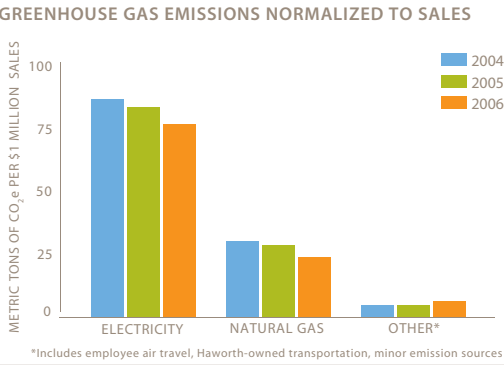
Haworth executive management is committed to the objectives and goals for sustainability. A cross-functional steering committee of executives provides oversight on the activities of various sustainability committees and on the sustainable goals for each functional group in the organization. This steering committee is chaired by the vice president of global manufacturing and is chartered by Haworth’s chief executive officer. The vice president of global manufacturing is responsible to the CEO for the direction and pace of our plan to become a sustainable corporation.

COMPANY HIERARCHY

Chairman
President & CEO
VP European Operations
VP Asia Pacific Operations
VP Business Groups – Global Architecture Interiors and Wood Products
VP Business Groups – Global Worksystems
Design for Environment Engineering
VP Global Information Services
VP Global Finance
VP Global Sales & Marketing
VP Global Human Resources
VP Global Manufacturing
Environmental Engineering
Sustainability Manager
President, Groupe Lacasse



KEY PERFORMANCE INDICATORS



2005-2006

Awards, Membership and Certifications

- 2006 First large showroom to win the Best of Neocon, twice using the same adaptable workspace platform
- 2005 Contract Magazine Interiors Award for Environmental Design—Haworth Chicago Showroom
- U.S. Environmental Protection Agency Wastewise Program Member Achievement Award
- 2005 Wastewise Green Building—Gold Achievement Honorable Mention
- U.S. Green Building Council Member
- Canada Green Building Council Member
- Business and Institutional Furniture Manufacturer Association (BIFMA) Member (BIFMA is developing sustainability guidelines for the industry)
- U.S. Environmental Protection Agency Climate Leaders Program Member
- GREENGUARD® Certified Products
- Forest Stewardship Council Certified Facility
- ISO 14001 Certified Facilities
- ISO 9000 Certified Facilities
- Haworth Chicago Showroom—LEED®-CI gold-level certified
- Haworth Los Angeles Showroom—LEED®-CI gold-level certified

Alliances

Haworth seeks to expand our knowledge and solution base through alliances with international partners. This “circle of friends” ensures that we continue to learn and remain progressive in our thinking and in our approaches to solutions.

- Battle McCarthy, London-based consultants for strategic direction in sustainability
- McDonough Braungart Design Chemistry, sustainable product consultants
- Maharam, Luna and Carnegie, fabric alliance partners
- Perkins+Will, architects and designers for Haworth’s green-building initiatives
- Eva Maddox, interior designer for Haworth’s green-building initiatives
- Turner Construction Company, for Haworth’s green-building initiatives



# abbreviations & definitions.

CO<sub>2</sub> – Carbon Dioxide

CO<sub>2</sub>e – CO<sub>2</sub> equivalent; The quantity of a given greenhouse gas (GHG) multiplied by its global warming potential. Carbon dioxide equivalents are computed by multiplying the weight of the gas being measured (for example, methane) by its estimated global warming potential (which is 21 for methane). This is the standard unit for comparing the degree of harm which can be caused by emissions of different GHGs.

DfE – Design for Environment

EPA – United States Environmental Protection Agency

GHG – Greenhouse Gas; gaseous components of the atmosphere that contribute to the “greenhouse effect” i.e. absorbs infra-red radiation in the atmosphere.

GREENGUARD® – The GREENGUARD Certification Program<sup>SM</sup> is an independent, third-party testing program for low-emitting products and materials. To qualify for certification, products and materials are regularly tested to ensure that their chemical and particle emissions meet acceptable indoor air quality (IAQ) pollutant guidelines and standards. GREENGUARD Certification is a voluntary program available to all manufacturers and their suppliers. Source: [www.greenguard.org](http://www.greenguard.org). Haworth certified products are listed on this site.

GRI – Global Reporting Initiative; a multi-stakeholder process and independent institution whose mission is to develop and disseminate globally applicable Sustainability Reporting Guidelines. These Guidelines are for voluntary use to report on the economic, environmental, and social dimensions of an organization’s activities, products and services. Source: [www.globalreporting.org](http://www.globalreporting.org).

ISO 14001 – The International Organization for Standardization (ISO) specifies the international requirements for an environmental management system.

LEED® – Leadership in Energy and Environmental Design; a certification program administered by the U.S. Green Building Council to recognize leadership in environmental design for commercial and residential construction and renovation. Source: [www.usgbc.org](http://www.usgbc.org).

MBDC – McDonough Braungart Design Chemistry; environmental consultants that developed the Cradle to Cradle™ protocol to assess human and ecological impacts of chemicals and materials. Source: [www.mbdc.com](http://www.mbdc.com).

USGBC – U.S. Green Building Council; the nation’s foremost coalition of leaders from across the building industry working to promote buildings that are environmentally responsible and profitable, and healthy places to live and work. The USGBC administers the LEED® Green Building Rating System™. Source: [www.usgbc.org](http://www.usgbc.org).

VOC – Volatile Organic Compound; encompass a variety of chemicals, some of which may have short- and long-term adverse health effects. Concentrations of many VOCs are consistently higher indoors (up to ten times) than outdoors because they are found in materials commonly used indoors such as paints, cleaning supplies, building materials and office equipment including copiers, printers, correction fluids and permanent markers. Source: [www.epa.gov](http://www.epa.gov).

